



SALEM Distributing Company, Inc.
WE ARE 100% EMPLOYEE OWNED

CREDIT APPLICATION

Thank you for your interest in establishing an account with us. We look forward to serving you promptly, courteously and competitively. All information requested by this application will be held in the strictest confidence.

Please fill out all of the information completely, sign and click the submit button below.

GENERAL INFORMATION:

Name of Company					
Owner/CEO					
Ship to Address					
City		State		Zip	
Telephone No.		Fax No.			
Purchasing Contact		Email Addr.			
Bill to Address					
City		State		Zip	
Telephone No.		Fax No.			
A/P Contact		Email Addr.			
Currency Type	USD	CAD			

REFERENCES:

Bank		Phone No.	
Address		Fax No.	
		Email Addr.	
Contact		Account #	
Business		Phone No.	
Address		Fax No.	
		Email Addr.	
Contact		Account #	
Business		Phone No.	
Address		Fax No.	
		Email Addr.	
Contact		Account #	
Business		Phone No.	
Address		Fax No.	
		Email Addr.	
Contact		Account #	

Please check one or more of the following that best describes your company's operation:

Flat Glass	Glazing	Ophthalmic	Precision	Mirror	Other (describe)

Does your company require a purchase order?	Yes	No
Does your company accept back orders?	Yes	No
How long has business been in operation?		
How long has business been at current address?		

Salem Distributing Company, Inc. may be required to collect sales tax from our customers. If you are tax exempt please forward a **signed tax exempt form showing Tax permit number**.

Federal ID#	State/Date of Incorporation
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AUTHORIZATION:

As an officer or owner of the company, I authorize Salem Distributing Company, Inc. to verify our credit by contacting our credit references and by obtaining reports from credit reporting agencies. I authorize all creditors and credit reporting agencies to release information to Salem Distributing Company, Inc. upon request.

If credit is extended, we agree to pay all costs and expenses (including actual attorney fees as allowed by law) incurred by Salem Distributing Company, Inc. in collection of my overdue account.

As an officer or owner of the company, I am authorized to commit our company to pay a late service charge on any amount in default at the rate of 1.5% per month (18% annually) from due date of the invoice.

If account is not kept current, credit privileges may be revoked by Salem Distributing Company, Inc.

Company:			
Signature:		Title:	
Print Name:		Date:	

Note: To expedite the acceptance and approval of this application, please be sure that all questions have been answered and a corporate officer or owner has signed application.



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CONDITIONS OF SALE & RETURNS

Applicable to Supply Sales Only.

Prices:

All prices are U.S. dollars unless otherwise noted and are subject to change without notice.

Terms:

The terms of sale are net 30 days. A 1% discount will be extended for payment received within 10 days of each invoice. Discounts are not allowed on State sales taxes, transportation, insurance charges or payments made by credit card. Invoices unpaid as of due date will have a 1-1/2% monthly service charge added to the unpaid balance with a minimum service charge of \$1.00. A \$20.00 charge will be made for any returned checks. Any banking charges, such as for a Letter of Credit, foreign check, or currency exchange must be paid by the customer.

New accounts will be shipped C.O.D. or Credit Card until an open line of credit is established.

Customers whose accounts are current will be shipped on open credit terms. Accounts 60 days old will not be shipped until brought to current status, including past due finance charges.

Special Orders will require a one-third deposit in advance.

Taxes:

State sales tax will be charged on invoices to Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nevada, New Jersey, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington, Wisconsin, and Canada destinations when applicable. It will be the responsibility of the customer to furnish tax exemption information.

Shipping Charges:

All shipments are F.O.B. our warehouse in Winston-Salem, North Carolina; Los Angeles, California; or Toronto, Ontario, Canada, and the freight charges will be added to the invoices where applicable. Freight will be paid by Salem Distributing Company on all shipments within the Continental United States with a combined weight of 750 pounds or more EXCEPT PUMICE, STONE POLISHING BRICKS, MACHINE PARTS, FLOCCULENT, HAZARDOUS MATERIAL, AND COOLANTS AND RELATED PRODUCTS. Salem Distributing Company will choose the carrier when we pay freight. If the customer requests a different carrier, Salem will pre-pay the shipment and add the freight amount to the invoice, regardless of the total weight. Certain products sold from our California warehouse will carry a premium to cover freight west of the Rocky Mountains.

Returned Merchandise:

Material may not be returned for credit without a Return Authorization Number. All returned merchandise must carry the date purchased and the original invoice number. All returns should be made within 90 days after receipt of the order and are subject to a 20% restocking charge.

Freight Claims:

It is the responsibility of the customer to contact Salem immediately of goods damaged in transit. FREIGHT CARRIERS REQUIRE THE GOODS TO REMAIN IN THE ORIGINAL PACKAGE. Salem will schedule carrier to inspect package at customer's site.

SALEM Distributing Company, Inc.

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